



## ALD France

73D rue Général Mangin - 38030 Grenoble Cedex 2 - France  
Tél. : +33 (0)4 76 33 64 40 / Fax : +33 (0)4 76 33 30 27

Grenoble, October 14th, 2016

### **A new start for ALD France as exclusive representative of the ALD Group in Southern Europe (Switzerland, Spain, Portugal and France) and in Africa.**

Dear all,

Under the leadership of the ALD Group, and in the scope of its international development, ALD France is now undergoing transformation in order to meet the challenges of tomorrow and to enhance the Group's positions in Southern Europe and in Africa. This transformation includes some modifications of its activities:

- The extension of its sales geographical base will enable ALD France to take greater advantage of synergies and to complement its product portfolio.
- The reinforcement of its service activity will bring ALD France closer to its customer base for better service.
- The consolidation of manufacturing in Germany will ensure a high level of quality while taking advantage of economies of scale and enabling access to ALD-VT's worldwide supplier basis.

We will shortly take the opportunity of a visit to describe all these changes and how these will reinforce your ties with ALD France. We do thank you for expressing your loyalty.

Very best regards,

Serge Bertrand  
General Manager